

Can I still work with Cape Medical Supply?

YES! IT IS BUSINESS AS USUAL AT CAPE MEDICAL



Please continue to send us your Medicare referrals

We *can* work with your Medicare patients and we *want* to work with them.



Continue to fax us all referrals at (508) 888-6087

All of our patients benefit from industry leading setup guides and licensed respiratory therapists.



We have formed a partnership with Verus, a company that specializes in providing services to Medicare patients

- Cape Medical Supply still handles setup and scheduling through our industry leading programs.
- Cape Medical Supply still handles all face-to-face interactions with your patients if they need a refit or other face-to-face service.
- Verus handles compliance, billing and resupply.
- Cape Medical Supply and Verus systems are fully-integrated allowing for full data visibility.



Cape Medical Supply remains committed to quality and innovation

We continue to grow and service more patients than ever before.

Whether it's investing in new technology, following up with existing patients or taking extra care to onboard new ones, we're ahead of the curve, ensuring that your patients are receiving top quality care from skilled and compassionate professionals.

Does losing a Medicare contract mean quality went down?

No! In fact, there is no correlation between selection by Medicare and the actual quality of equipment or care provided. It is based entirely on low-ball bids

“ This collection of problems suggests that the program over time may degenerate into a “race to the bottom” in which suppliers become increasingly unreliable, product and service quality deteriorates, and supply shortages become common. We remain committed to providing high quality equipment, processes, and people.”

—Letter to congress from 167 economists, computer scientists and operation researchers with expertise in the design of auctions and market mechanisms, September 26, 2010

Cape Medical Supply remains one of the fastest growing homecare companies in the United States

- We continue to grow and invest in our patient care with new training programs, equipment, and locations.
- Cape Medical Supply has been accredited by the Joint Commission for 17 consecutive years.



A Continuing Commitment to Innovation



Serving patients in 650 towns in 4 states

INNOVATING PATIENT CARE

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For more information on Medicare Competitive Bidding: **CapeMedical.com/MedicareBidding**